









INDIA'S MOST EXCLUSIVE HOSPITALITY SUMMIT

AT THE LEISURE CAPITAL









5-10 ↑ ■

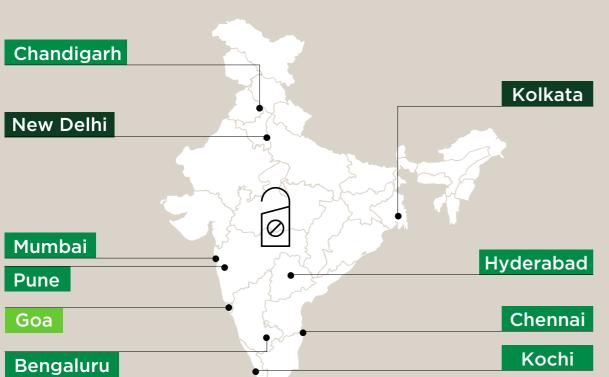
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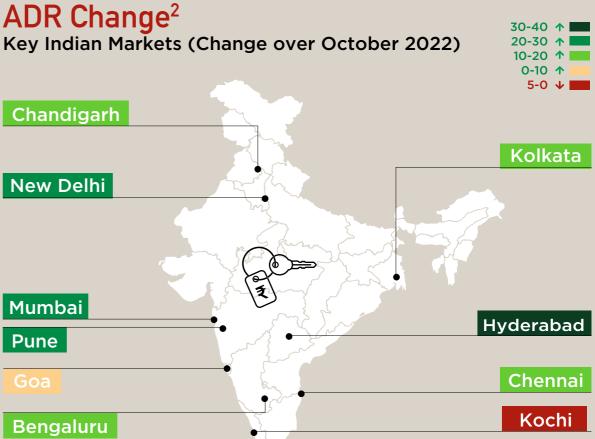


Occupancy Change¹

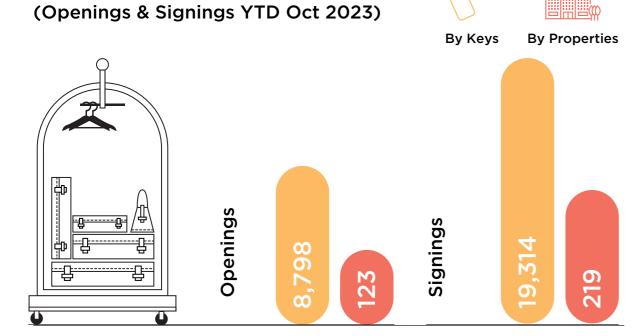
Key Indian Markets (Change over October 2022)



Key Indian Markets (Change over October 2022)







Source: HVS Research; Data collated by HVS from 21 hotel operators and media reports as of 24th November 2023

Key Highlights

(October 2023)

- In October 2023, India witnessed a notable 11% increase in domestic air passenger traffic compared to the corresponding period in the previous year.
- The onset of the ICC Men's Cricket World Cup in the country significantly bolstered hotel occupancy in various markets hosting the matches.
- Consequently, national hotel occupancy rates for October 2023 exceeded pre-pandemic levels by 1-3 pp.
- The heightened demand also contributed to a continual upward trajectory in average rates, particularly in the key markets hosting the cricket matches, where rates saw a year-on-year escalation ranging from 15% to 33%.
- Goa, conversely, saw a rise of only 1-3% exhibiting the impact of large sporting events.

Source: HVS Research

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Sustainability in the

Hospitality Industry

Source: BSE website; Share movements data as on 1st November 2023



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Share Price Movement

| Company | Market Cap (₹Cr) | Previous Close (₹) | 52-week High (₹) | 52-week Low(₹) |
|-----------------------------|---------------------|-----------------------|---------------------|-------------------|
| IHCL | 55,281.98 | 383.5 | 436.2 | 280.2 |
| EIH | 14,136.36 | 224.8 | 274.6 | 150.4 |
| Chalet Hotels | 11,473.35 | 550.8 | 620.1 | 304.0 |
| Lemon Tree Hotels | 8,473.08 | 109.8 | 126.7 | 70.2 |
| Mahindra Holidays & Resorts | 8,054.99 | 398.0 | 469.8 | 237.8 |
| Samhi Hotels Ltd | 3,254.18 | 148.6 | 171.0 | 127.4 |
| Royal Orchid Hotels | 822.21 | 295.7 | 384.7 | 206.3 |

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Source: BSE

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